

## Area Factors

Region: 1     NORTHEAST

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Total State Sales or Import Tax Rate:	5.75%
Working Hours Per Year (WHPY):	1,330    hrs/yr
Labor Adjustment Factor (LAF):	1.14
Electricity Cost Per Kilowatt-Hour:	\$0.181    /kW-Hr
Gasoline Cost Per Gallon:	\$3.70    /gal
*Diesel Cost Per Gallon (Off-Road Use):	\$4.27    /gal
*Diesel Cost Per Gallon (On-Road Use):	\$5.10    /gal
Marine Cost Per Gallon (Gasoline)	\$5.04    /gal
Marine Cost Per Gallon (Diesel)	\$4.38    /gal
Cost-of-Money Rate (Full Rate):	4.875%
Cost-of-Money Rate (Adjusted):	3.90%
Diesel Emissions Fluid:	\$4.35    /gal
DEF Usage Rate:	5.000%

## Freight Rates

over	0 cwt	thru	240 cwt	=	\$106.88
over	240 cwt	thru	300 cwt	=	\$87.48
over	300 cwt	thru	400 cwt	=	\$75.64
over	400 cwt	thru	500 cwt	=	\$67.28
over	500 cwt	thru	700 cwt	=	\$99.65
over	700 cwt	thru	800 cwt	=	\$85.41
over	800 cwt			=	\$44.01

\*DEF Included at DEF Usage Rate Listed