

## Area Factors

### Region: 5    MIDWEST

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|   |         |        |
|---|---------|--------|
| Total State Sales or Import Tax Rate:   | 7.25%   |        |
| Working Hours Per Year (WHPY):          | 1,270   | hrs/yr |
| Labor Adjustment Factor (LAF):          | 0.98    |        |
| Electricity Cost Per Kilowatt-Hour:     | \$0.103 | /kW-Hr |
| Gasoline Cost Per Gallon:               | \$3.38  | /gal   |
| *Diesel Cost Per Gallon (Off-Road Use): | \$3.82  | /gal   |
| *Diesel Cost Per Gallon (On-Road Use):  | \$4.56  | /gal   |
| Marine Cost Per Gallon (Gasoline)       | \$5.04  | /gal   |
| Marine Cost Per Gallon (Diesel)         | \$4.38  | /gal   |
| Cost-of-Money Rate (Full Rate):         | 4.875%  |        |
| Cost-of-Money Rate (Adjusted):          | 3.90%   |        |
| Diesel Emissions Fluid:                 | \$4.18  | /gal   |
| DEF Usage Rate:                         | 5.000%  |        |

### Freight Rates

|      |         |      |         |   |         |
|------|---------|------|---------|---|---------|
| over | 0 cwt   | thru | 240 cwt | = | \$39.52 |
| over | 240 cwt | thru | 300 cwt | = | \$28.53 |
| over | 300 cwt | thru | 400 cwt | = | \$23.53 |
| over | 400 cwt | thru | 500 cwt | = | \$20.43 |
| over | 500 cwt | thru | 700 cwt | = | \$20.28 |
| over | 700 cwt | thru | 800 cwt | = | \$17.38 |
| over | 800 cwt |      |         | = | \$5.96  |

\*DEF Included at DEF Usage Rate Listed